

# ADDENDUM # 3 TO RFP # 0016531

## For

### Video Surveillance System and Associated Components

**VIRGINIA POLYTECHNIC INSTITUTE AND STATE UNIVERSITY  
 INFORMATION TECHNOLOGY ACQUISITIONS (0214)  
 1700 PRATT DRIVE  
 BLACKSBURG, VA 24061**

DATE March 28, 2011	ORIGINAL DUE DATE AND HOUR <b>March 31, 2011 at 3:00 PM</b>
------------------------	--

ADDRESS ALL INQUIRIES AND CORRESPONDENCE TO: John Krallman, Director of Information Technology Acquisitions E-MAIL ADDRESS: john.krallman@vt.edu TELEPHONE NUMBER (540) 231-6233 FAX NUMBER (540) 231-4110
--

**Questions and Answers from March 16, 2011 through the Question cut-off date of March 24, 2011**

- Q1. We are assuming that the offeror will provide, as part of our response, pricing to furnish and install a complete turnkey Video Surveillance System for the Perry Street Parking Structure. This pricing will also include a unit cost breakdown of all items required to provide a complete installation. Is this correct?
- A1. Virginia Tech is requesting the offeror's solution for video surveillance of the Perry Street Parking Deck, itemized pricing to support the design and implementation of the project, and the offeror's strategy to move from the parking deck to deploy other university locations in the context of an enterprise-wide solution, including itemized pricing as described in Section VI. F. of the RFP.
- Q2. Can you supply an example of how the offeror is to display Unit Cost Breakdowns? In our pre-bid meeting it was said that our mark-up on material was only supposed to include our overhead costs. Are we to include any taxes and profit?
- A2. Please include itemized pricing as requested in Section VI.F. of the RFP. We are part of the Commonwealth of Virginia and are exempt from sales and use taxes.
- Q3. As stated in the RFP, the University only requires storage in one central location. If the Andrews Information Systems Building suffers a catastrophic loss (such as fire or explosion), how does storage in only one location satisfy the five nines requirement? How is the required 30 days of data to be protected? The use of one or more Protected Storage Nodes will allow the retrieval of any lost data and also allow the ability for maintenance without loss of data. Would having some protected distributed storage be considered?
- A3. Yes, if this is part of what you would like to propose.
- Q4. Question pertaining to Section VIII, Selection Criteria and Award: The RFP currently has 7 items outlined as selection criteria for award. The weight of each item (under Maximum Point Value) ,however, has not been defined. Will Virginia Tech be providing this information in a subsequent amendment?
- A4. Virginia Tech will post the point values prior to the close of the RFP.

All other terms, conditions and descriptions remain the same.  
 The Due date and hour remains **March 31, 2011 at 3:00 PM**

FULL LEGAL NAME (PRINT) <small>(Company name as it appears with your Federal Taxpayer Number)</small>	FEDERAL TAXPAYER NUMBER (ID#)
BUSINESS NAME/DBA NAME/TA NAME <small>(If different than the Full Legal Name)</small>	FEDERAL TAXPAYER NUMBER <small>(If different than ID# above)</small>

<b>BILLING NAME</b> (Company name as it appears on your invoice)		<b>FEDERAL TAXPAYER NUMBER</b> (If different than ID# above)	
<b>PURCHASE ORDER ADDRESS</b>		<b>PAYMENT ADDRESS</b>	
<b>CONTACT NAME/TITLE (PRINT)</b>		<b>SIGNATURE (IN INK)</b>	<b>DATE</b>
<b>E-MAIL ADDRESS</b>	<b>TELEPHONE NUMBER</b>	<b>TOLL FREE TELEPHONE NUMBER</b>	<b>FAX NUMBER TO RECEIVE E-PROCUREMENT ORDERS</b>

Revised 12/10